The Pico Improvement Organization is a non-profit mutual benefit corporation, which has two main purposes: to collectively promote the merchants whose businesses front on Pico (from Centinela to the beach), and to encourage and foster good relationships between the merchants and the local residents.

- I. Introduction: Comments from the Chairman
- III. Public Comment (Limited to two minutes per person.)
- IV. Minutes from the June and July 2019 monthly board meetings will be presented for approval.
- V. Treasurer's Report for July 2019 will be presented for approval.
 - 1. Community Police Report with special guest speaker Police Chief Cynthia Renaud to update on the Restaurant Burglary Ring prevention, and Officer Navarro (15 min.)
 - 2. Sharon Town Lee will recap sales training to offer to Pico members and employees, and present costs. Motion will be presented to purchase program, up to a max of \$600, which includes training for up to 30 people for 3 months. (10 min.)
 - 3. Dana Moorehead Discussion of Beautification Projects. (5 min.)
 - 4. Donna Gentry Present update on Marketing/Events. (10 min)
 - 5. Dana Moorehead Present update on Promotional materials and plans. Motion will be presented to pay \$3500 to hire a designer to finish the website.(10 min.)
 - 6. Dana Moorehead Present update on Engagement and interaction on Pico. (5 min.)
 - 7. David Ruiz Marquez Secretary's report (5 min.)

ADJOURNMENT

Next meeting dates: September 4, October 2, November 6. Please mark your calendars!